

# ENER-G boosts performance with the help of PP Business Improvement



An award winning, Manchester-based company that provides comprehensive energy generation solutions has seen a 25 per cent reduction in lead times and an immediate cost saving of around £125,000 after turning to PP Business Improvement for help in developing its workforce.

ENER-G recently celebrated its 25th anniversary and it has grown into one of the world's leading providers of sustainable energy technologies to businesses and other organisations across the globe. ENER-G Combined Power Limited, based in Daniel Adamson Road, Manchester, accounts for around a fifth of the Group's £130m turnover and employs 140 people at its 12,000 m<sup>2</sup> production centre.

Constantly striving to improve its performance the company decided to invest in its greatest asset - its staff - but Operations Director, Peter Law, realised that training would only be effective if it resulted in a complete culture change with a clear impact on the bottom line.

## Proven track record

He explained that finding the right company to deliver the most appropriate training programme was vital if ENER-G was to achieve its aims.



"We wanted a company with a proven track record of introducing Lean manufacturing techniques and then living with those systems every day."

"After an initial meeting with PP

Business Improvement, we visited a manufacturing facility owned by PP Electrical Systems and we were impressed at how continuous improvement and Lean manufacturing techniques had transformed the workplace."

## Factfile

- ENER-G is a world leader in sustainable energy technology
- It is helping organisations cut CO<sub>2</sub> emissions by 20 per cent
- Provides a 'one stop shop' for energy generation and consumption control
- Products manufactured and tested at its Manchester facility
- Exports to markets across the globe
- Business of the Year Award winner at the Salford Business Awards
- As a group the company has doubled its production capacity within the last 12 months.

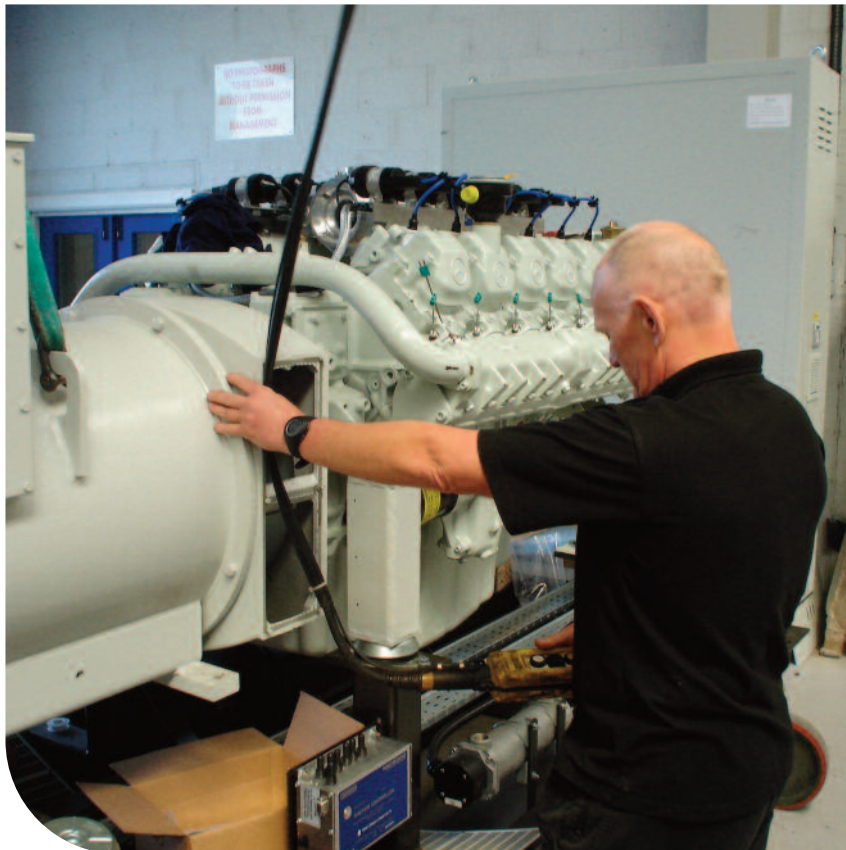
“In addition to increased production we have cut down on waste and excess stock and by freeing up space on the shop floor we have been able to put off installing new partitioning which has saved us £125,000.”

Following the visit PP Business Improvement developed a Continuous Improvement Roadmap for ENER-G, involving everyone directly involved in the manufacturing process at the Manchester plant.

### Dramatic results

More than 50 employees have taken part in on-site training, delivered by experienced trainers, followed by a team-based improvement project. According to Peter the results have been dramatic.

Peter Law continued: “Within a very short space of time we noticed a complete change in culture and it is really encouraging



to see people adopting their own continuous improvement activities. Most importantly, the results have been remarkable.”

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freeing up space on the shop floor we have been able to put off installing new partitioning which has saved us £125,000.”

### Initial Success

As a result of this initial success, ENER-G is now planning to implement the roadmap in other areas of its business. Office and sales staff will soon be undertaking similar training in continuous improvement techniques.

Added Peter: “Right from the start we wanted a training provider that we could trust and we have been really impressed by the honest and open approach of PP Business Improvement.

“They never tried to tell us that things were going to be easy, but instead worked with us to iron out any problems and ensure we gained maximum benefit from the training they provided.”



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